

# 2025 Annual Conference:

Navigating the Future: Sustaining Excellence in APP Postgraduate Training

July 14-15, 2025





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# **Thank You to Our Exhibitors!**

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Please visit the Exhibitors during the dedicated refreshment breaks











Information about our exhibitors is located here:

https://www.apppostgradtraining.com/2024-consortium-for-advanced-practice-providers-conference-resources/

# **2025 Consortium Conference** Website

2025 Consortium for Advanced Practice Providers Conference Resources



# Conference Resources

- Presentations and Recordings
- Poster Presentations
- Resources and Supplemental Information
- Conference Sponsors
- Claiming CE Credits and Conference Evaluation Information



Please scan QR Code to view the Conference Webpage, Conference Agenda, Speaker Bios, and more!



# **Program Logistics Post-Session:**

**Completing the Session Evaluation and Claiming your CE Credits** 

The Consortium conference is a CE-approved activity for up to 10.50 credits. The Weitzman Education Platform will be utilized for session evaluations, claiming credits, and downloading your certificate.

The instructions for utilizing the platform are located in your welcome bag and at each table!



# 8th Annual Conference:

Navigating the Future: 20 Years of Sustaining Excellence in APP Postgraduate Training

# **How to Claim CE Credit?**

For the conference, we are partnering with the Weitzman Institute so that you can claim CE credits.

To claim CE credits, you will need to do the following steps:

- 1. Create an account or login into your existing account on the Weitzman Institute Platform at education.weitzmaninstitute.org/
- 2. Go to the 2025 Conference
  Activity Page and enroll in the
  activity. Access the credit
  claiming activity by scanning the
  QR Code on the right.

After each session, select the session title and complete the session evaluation. At the end of the conference, you will be able to download your conference certificate.



If needed, reference step-by-step instructions on how to claim credits by scanning the QR Code on the left.

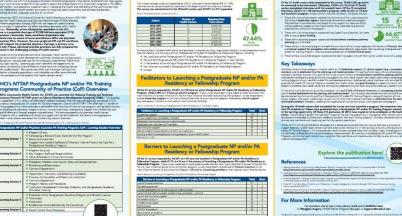


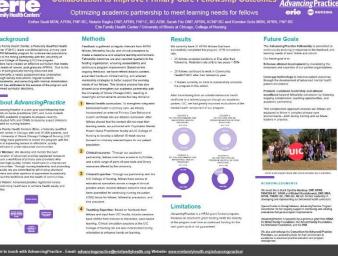
# **Poster Presentations**

# Setting the standard • for postgraduate training

Monday from 10:30-11:15am and Tuesday at 11:00-11:30am











# Conclusions/Further Study

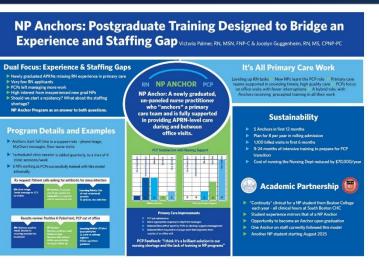
### Acknowledgements



# **Poster Presentations**

# Setting the standard \* for postgraduate training

Monday from 10:30-11:15am and Tuesday at 11:00-11:30am



Recruiting with Purpose: Using Applicant Motivations to Guide APP Fellowship Outreach

Alexis Keyworth PA-C, Program Director/APP Surgicial and Crisical Care Fellowship / Satisfa Barton, PA-C, Bios Color (PA) Surgicial and Crisical Care Fellowship / Satisfa Barton, PA-C, Bios Color (PA) Color (PA) Surgicial and Crisical Care Fellowship / Satisfa Barton, PA-C, Bios Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, APP Surgicial Fellowship / Satisfa Barton, PA-C, Bio Coordinator, PA-C, Bio C

Advanced Practice Provider (APP) fellowship programs are voluntary and often involve working intensive hours for reduced pay compared to traditional APP jobs. For these programs to effectively recruit, it is important to understand factors that influence APPs to seek out fellowship programs. By identifying these motivators, programs can apply these findings for recruitment

# Background

Despite the growing number of APP fellowships nationwide, there is a paucity of data on the reasons applicants seek these programs. Understanding some of these drivers may help fellowship programs recruit more effectively. As part of our application process, we asked applicants to share motivations for pursuing post graduate fellowship training. Using a rapid qualitative analysis approach, we were able to better understand motives for this group of early career professionals.

We collected survey data from applicants to the APF Surgical and Critical Care Fellowship at the University of Colorado. Applicants included both Nurse Practitioners and Physician Assistants applying to either the surgical or critical care tracks. The prescreening survey asked the question: "Why did you decide to apply to an APP post-graduate fellowship Thematic analysis was performed by three independent reviewers to summarize responses using a structured template and iteratively reviewed to identify key themes.



We analyzed data from 93 applicants from 2021-2023. Several molivators emerged from the analysis: 1) desire to gain knowledge; 2) personal growth, including autonomy, confidence, and passion for the field; 3) commitment to excellence and improving patient care; 4) influence of mentors or peer role models; 5) attraction to the institution's reputation. Most participants event insulators reputation, west participants expressed a desire to learn in a supportive environment as one of their reasons for pursuing fellowship training, citing factors such as structured transition to practice, need to feel more prepared, and wanting more exposure to the field.

a This will allow me to contribute more to

opleted this program and they embedy crything I desire to incorporate in my prac

interest in post graduate fellowships and grow Based on our findings, tailored recruitment efforts can focus on the following:

Access to a large number of APP fellowship applicants

allows for an opportunity to better understand personal motivators for pursuing post graduate training.

Implementing tailored recruitment efforts that align with

key motivators of early career APPs may increase

Key Takeaways / Impact



# Making the Transition to the NP Role Through Residency

anielle Hebert, DNP, MBA, ANP-BC, James Laford, BS, Philip Day, PhD, Jill Terrien, PhD, ANP-BC



Community health centers should consider partnering and collaborating with Academic

o Community Building:

with and from each other.

patients and building resilience

oPost-Graduate NP Residencies

ners to enhance new graduate NP transition to

practice through residency training us a means to

\*Strong support and cobesion among residency directors and residents. \*Residents report increased resilience, reduced

Creation of a supportive and collaborative

Professional Development:
\*Strength in oneself and the ability to learn

Development of skills for managing complet

\*Support early growth and development during the first year of practice. \*Focus on wellness to foster a sustained.

Constitutions in the particular residence of the Constitution of t

Labor cost is significently less than experienced NP Greater retention of residents and current providers

Possible Expenses
- Staff Salary/Stipends
- Program Director

Computer, Software, EHR Licensis

Onnorth with to evaluate a NE for a year hafore deciding to hise long farm

ournout, and a desire to mentor future



Primary care can be complex and intimidating t Completion of post-graduate training can lead to increased job satisfaction and retention (statement)

### funded grant (2019-2023) provided a replicable odel for FNP's transition to

live via zoom, and in-person)

\*Dedicated precepting and mentoring within each \*Monthly sessions with TEND Health to support resident mental health and wellness

·Quarterly resident feedback sessi doubly advisory team meetings with direct from all clinical narroes

Children's Primary Care

Medical Group

Mission & Vision





# Initiating A Pediatric Nurse Practitioner Post Graduate Residency Program

in San Diego at Children's Primary Care Medical Group Pamela Fish FNP-C, PMHS; Jessica Coullahan, MD, FAAP; Patricia Lee, PNP-PC, FNI Kenneth Morris, MD, FAAP; Hilary Bowers, MD, FAAP





# Postgraduate Program





the December of San Disposition Services

# **W** UNMC Program Evaluation Framework for uNParalleled: A Family Nurse Practitioner Fellowship Program

BACKGROUND: Nurse fellowship program practice for new NPs, particularly for those serving rural and/or vulnerable populations. Evaluation of the effectiveness & efficiency or such programs is important to ensure fellows have the resources, support, and skill building opportunities to develop competence and

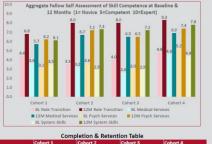
### EVALUATION METHODS & TOOLS 1. Fellow Patient Care & System Skill

- Competence Tools
  a. Fellow Self-Assessment BL, 6, 12 months
- b. Clinical Mentor Assessment 6, 12 months c. Preceptor Assessment 6, 12 months 2. Program Resources Tools
- Educational session evaluation by fellows b. Clinical site resources by preceptors 6, 12
- c. Clinical Mentor support by fellows & preceptors 6, 12 months
- director 6, 12 months

**EVALUATION RESULTS & USAGI** Results interpreted by Program Staff & Fellowship Advisory Council for Rapid Cycle Quality Improvement



Program evaluation is designed to assess family nurse practitioner fellow's competence and fellowship program resources to ensure that the program education and supports are effective, and fellows develop efficient patient care and systems practice skills serving vulnerable, high-need patient



100% (1/1) 100% (5/5) 100% (1/1)

### First Comes Residency, Then Comes Fellowship: Design and Benefits of a Successful Post-Residency Program

Petaluma



### Needs assessment The Petaluma Health Center NP/PA Residency Program has graduated 31 residents since its founding in 2018. The 16 graduates retained after Residency Graduates Retained by Graduation Year

residency expressed the need for ongoing support while transitioning to full independence. Graduate needs:

- Complex case review
   Efficiency in documentation
   Work-life balance
- Continuing cohort approach Organizational need

# Learning objectives

Describe the components of a successful fellow/transition program Demonstrate benefits for both participants and

Evaluate costs as well as return on investment

# Develop second year program to continue

rajectory of growth for postgraduate APPs with additional support and connection





Observations/Findings: Six Month Fellow Surve



### Alumni Survey Results: · Participation in the fellowship year was beneficial to my professional development: 100% Strongly Agree

- my professional development: 100% Strongly Agree 
  Fellowship year helped reduce stress and burnout; 
  100% Strongly Agree 
  I would recommend the fellowship year to graduating 
  residents: 80% Strongly Agree, 20% Agree

Cost/investments for organization 0.1 FTE for fellow director

 0.05 FTE geriatrician for case review nefits for providers, patients, organization

•Improved retention •Retention at graduation: 16/31 or 52% Retention rate beyond one year:

-Before implementation of fellowship: 2/6 or 33%

-After implementation of fellowship 5/5 or 100% •Retention of 5 fellows even 1 year beyond fellowship is benefit of 4 FTE if each works 0.8 FTE

Projects resulting in value added for patients Diabetes group in Spanish
 Pediatric developmental assessment for Autism/ADHD

\*Spirometry Weight management program
 Ms and advance directives for genatric patients



University San Diego

# Consortium for Advanced Practice Providers 635 Main Street, Middletown, Connecticut 06457



# **Poster Presentations**

Setting the standard • for postgraduate training .

Self Learning

· Deliverable work on anatom

review, EKG interpretation

disease specific manageme

· Self paced critical care review

Accountability

· Periodic pre-timed feedback

Daily feedback from pre
 Monthly feedback from

Clearly delineated clinical

Orientee Patient

Presentations

# Monday from 10:30-11:15am and Tuesday at 11:00-11:30am

WELLSPACE HEALTH

The Good, The Bad, and The Not-So-Pretty

Reflections on the APP Postgraduate Fellowship Experience from First-Timer

### Introduction & Background

While Advanced Practice Provider (APP) postgraduate fellowships offer valuable clinical training, there is a lack of transparent, holistic evaluation from the fellows' perspective. his project addresses the need for candid insight into the



dentify common strengths and challenges faced b APP fellows and their preceptors during a two-year

support in APP fellowship programs

- Am I cut out for this place 2. Analyze the impact of fellowship structure and support vstems on fellow retention and job satisfaction
- APP integration 3. Develop strategies to improve on-boarding, mentorshi urriculum needs, the need for flexibility and also more
  - Straddling Practice Management (Inbox/Adm)

### The Good, the Bad, & the Not-So-Pretty

- Supportive mentorship and interprofessions collaboration Exposure to complex patient cases across diverse clinical settings
- Accelerated development of clinical judgmen and confidence · Increased autonomy within care teams
- Personal and professional growth exceeding expectations

- Steep learning curves in FQHC environments with high morbidity and high aculty patients Imposter syndrome and burnout vulnerability - Balancing learning, life changes, life in genera
- Navigating EHR frustrations and bureaucratic or operations hurdles

### The Grey Areas & Unspoken Truths . Inconsistent precentor support and availabilit

- Directors wear multiple hats, Specialists and Mentors are hard to pin down and keep
- Internal conflict: "Am I cut out for this role?"
- Institutional and cultural barriers to full

### Lessons Learned & Recommendations

- Foster vulnerability and normalize peer-to-peer support Implement structured and consistent feedback processe
- Designate protected time with and for Fellow wellness. Cultivate balanced practice management and

# - Impact & Outcomes -



83% retention of fellows into full-time roles post-fellowship

- 100% of fellows would recommend the program

- Accessed quantitative data essential for
  - continuous quality improvement (CQI) efforts Created templates to run quarterly reports consisting of patient census, demographics,

# Using Data to Improve IFH Residency Program, Program Advancements and Resident Knowledge Mars Dansky, MPH, Margaret Walsh, FNP, Mirlam Ford, FNP, Diana Santiago

Advance resident engagement in use of

data: improved learning opportunities

improve understanding of patient metrics

Trend productivity data over multiple years

Engage residents in using templates:

indicate: population trends, resident

productivity & data for funding

### Who We Are & Where We Practice

- Family Nurse Practitioner Residency at the Institute for Family Health Year-long residency providing graduated entry
- to practice established in 2019, accredited in Recruit 4 residents annually
- Continuity clinics in the Bronx, NY

- Use data models integrated in Epic for:
  - Quarterly resident evaluations · Annual program evaluations
- Determine program needs, accurate productivity numbers, and using data metrics to inform Residency learning

- and resident panel size

Methods

# and was able to advocate for

"It was helpful to see the age "Seeing the numbers has increased

my confidence because I didn't realize how many patients I have seen this year "It's helpful to be able to look at my follow ups and compare to specific patient populations"

Conclusions and Future Directions for Using Data · Residents: variety of patients seen and

- increased awareness of progress in residency Program Director:
- · Monitor number of patients seen

and provide justification for funding

- · Diversity of patient concerns and visit Organization: the importance of residency
  - conditions and preceptors.

Introduction

APPs are increasingly filling the

"provider gap" in all clinical areas.

PAs and NPs function identically in

Education between programs is

highly varied and can effect how

Quaternary centers dealing with

specialized training that is often

To improve consistency and make

structured orientation program was

Process and Rationale

· Focus on a quaternary Cardiac

· Compared to previous "ad hoc"

not available in an educational

transition to practice safer, a

APPs transition to practice.

complex patients require

Modern health-care needs

most clinical areas.

### orientation, dependent on clinical As acuity increased, new orientees structured support to succeed

# Structure and Support:

A Road to Safe New Graduate APP Practice

· Curated didactic education specific to Cardiac Critical Care

Mechanical Circulatory Support (MCS) Education

Education

Safe

Practice

Self Evaluation

Brief self reflection focusing or

Learning

. General Critical Care Education

Extracorporeal Membrane Oxygenator
 Left Ventricular Assist Device (LVAD)

Working

Shifts

### Learning Objectives

- implementation of structured orientation
- · Orientees and precentors will indicate
- feeling more supported after
- implementing structured orientation. Model will be adaptable to any clinica environment

### Resources

- For new graduate APPs, comprehensive orientation manual w

  Schedule and expectations
  Guide for disease Sheets
- Learning Style Quiz to facilitate self
- with preceptors For preceptors:

# Results

New Orientation Program

Previous Orientation Program

Authority Information: Darcy A. Wikoff, MSN, FNP-C - Clinical Director, APP Postgradus

# Use of Simulation Education to Create a "Practice Without Risk" Environment for Advanced Practice Providers Participating in a Post Graduate Fellowship in Hospital Medicine

Survey snepshot:

Rudy Moravek, Instructor, MSPA, PA-C

### Introduction/Needs Assessment

Advanced Practice Providers (APPs) in acute care need knowledge of caring for decompensating patients, Both the ACNPC-AG and NCCPA have now, but real time application are skills that should develop in an environment where patien care is uncompromised

### Objectives

reate environment for APPs to practice clinical easoning in high stress situations without knowledge deficits. Increase patient safety by enhancing APPs clinical skills in inpatient

### Purpose

Numbers of Advanced Practice Providers (APPs) are growing, many practicing in inpatient settings areer providers with limited clinical experience upplementing APF training, "The Simulation vironment using high-fidelity mannequins and live personnel to expose APFs to Rapid Responses RR), building the skills of evaluating and treating compensating patients

Simulation Program set up

# First two weeks of fellowship

imulation, one APF participates while two other nulation, all APFs participate in an active ebrief covering the main learning points. Three months into fellowship

# **Principal Observations** decompensating patients in the inpatient setting.

APFs have two simulation sessions with similar

ormats, first within two weeks of fellowship,

second after three months. First session covers

ommon RR calls (tachycardia, hypoxia

ypotension) with emphasis on primary

opics (hypertensive emergency, stroke,

imulation education can supplement postraduate education by providing \*practice reased competence of the growing APP orkforce in acute care without putting patient.

Tracking Growth: A Mixed Method Evaluation Framework

Working Shifts

Focus on plan formation

Teaching rounds with physicial colleagues when able

Experience

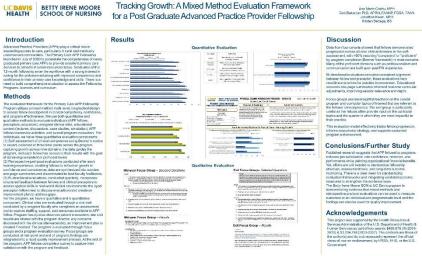
complexity

simulations

Regimented increase in natio

· Multidisciplinary high-fidelity

assets applied skills in maliverid climal previounnestic, the opposepto-fellow meet to dispose serialation and create an improvement plan to address ages. For the program, we have a qualitative and a quantitative component. Clinical sites are evaluated through a site-visible conducted by a program faculty who completes an assessment tool to applier skilling, support, and resources available to the ats are shared with the program director, any concerns assed with the clinical site leadership, an improvement



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P

Division of Hospital Medicine



Setting the standard for postgraduate training

# **Keynote Presentation**

# "The APP Leadership Journey: A Personal Perspective"

Surani Kwan, DNP, MBA, FNP-BC, FACHE, FAANP

# The APP Leadership Journey A Personal Perspective

**Surani Kwan**, DNP, MBA, FNP-BC, FACHE, FAANP Providence Health & Services UC Davis, Betty Irene Moore School of Nursing West County Health Centers



# **Leadership Experience**



CALIFORNIA ASSOCIATION FOR NURSE PRACTITIONERS







BETTY IRENE MOORE SCHOOL OF NURSING







# My Journey























"We do not learn from experience, we learn from reflecting on experience."

John Dewey

# **Transformational Experiences**



Intentional reflection is the purposeful practice of pausing.

The more reflective you are,

The more effective you are

# **Core Elements of Intentional Reflection**

- Self-awareness
- Critical analysis
- Feedback integration
- Learning and application
- Future orientation

Intentional reflection turns everyday experiences into leadership development opportunities.

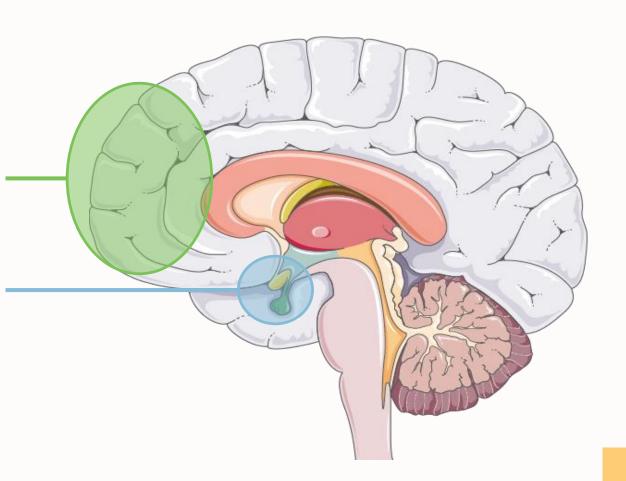
# Mindful Reflection Changes Your Brain

**Medial Prefrontal Cortex** 

**Amygdala** 

# **Neuroplasticity Enables Growth:**

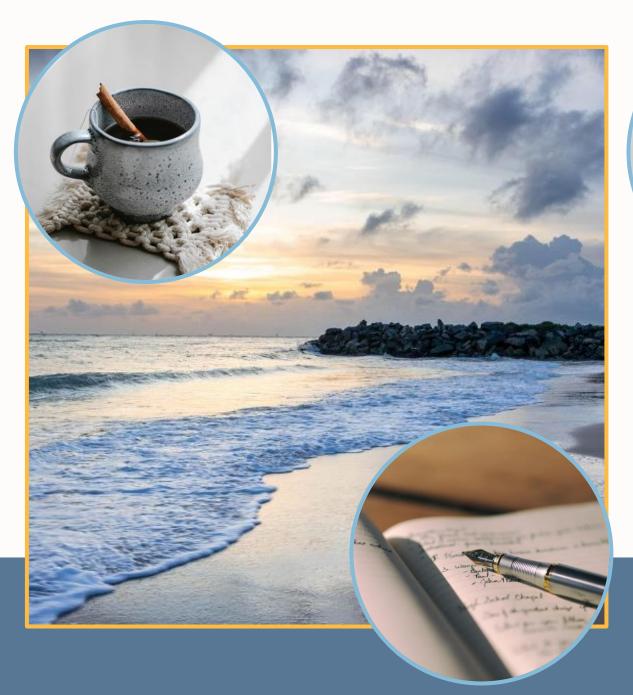
- The brain rewires through repeated reflection and action.
- "What fires together, wires together" intentional leadership habits strengthen over time.





# Reflection

- 1. Self-awareness
- 2. Critical analysis
- 3. Feedback integration
- 4. Learning and application
- 5. Future orientation





"Leader" is *not* your job title; it's your purpose, your voice, and the difference you aim to make.

# Sense of Self as a Leader

# Resilience

Anchors you when facing leadership stress or uncertainty.

# **Authenticity**

Builds trust with patients, teams, and systems.



# **Impact**

Aligns your influence with what truly matters to you.

# **Clarity**

Guides decisions in complex, high-stakes environments.

# **How Leadership Identity Is Formed**



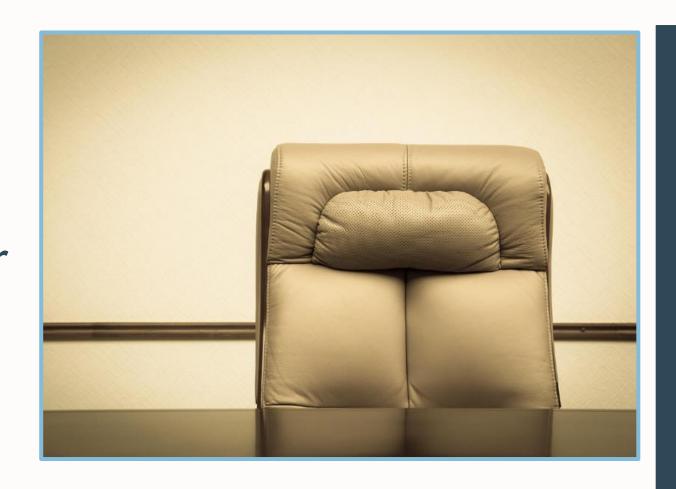
Successes, failures, role models, and defining moments.

# **Feedback**

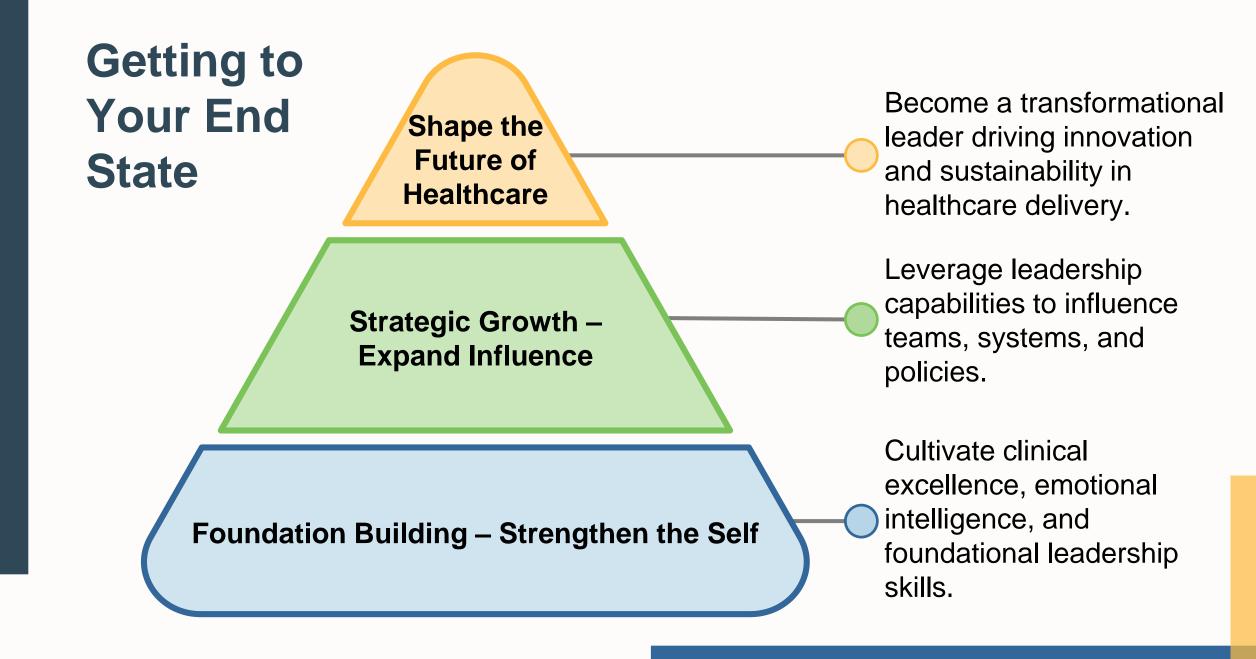
Insights from peers, patients, mentors - how others experience you.

# Finding Your "Why" as a Leader

- Why did I step into leadership?
- What do I hope to change, protect, or improve?



Leadership isn't a position — it's a mindset and a set of behaviors that can be nurtured.



"The function of leadership is to produce more leaders, not more followers."

- Ralph Nader

# Recognizing Leadership Potential & Cultivating Emerging APC Leaders

# New HIV cases in Sonoma County:

2019: 24

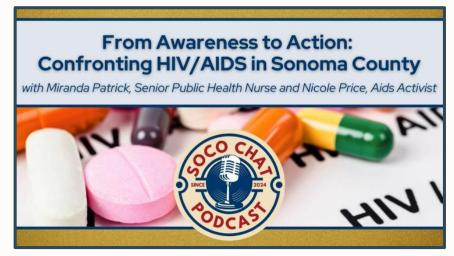
• 2022: 42

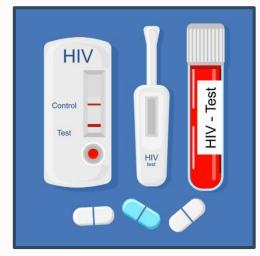
2023: 37



HIV cases on the rise in North Bay, highlighting need for more prevention awareness, experts say

The data underscore an important public health message, according to experts: A larger share of the population should be testing more often for HIV.







# What to Look for in Emerging APC Leaders

# **Initiative**

Volunteers for new projects or offers solutions before being asked.

# **Growth Mindset**

Open to feedback, embraces learning opportunities, and seeks development



# Integrity

Makes decisions that prioritize patients and team well-being, even when its hard.

# **Self awareness**

Demonstrates emotional intelligence and manages conflict respectfully.

# Influence

Peers naturally turn to them for guidance and support

A coach talks to you, a mentor talks with you, and a sponsor talks about you.

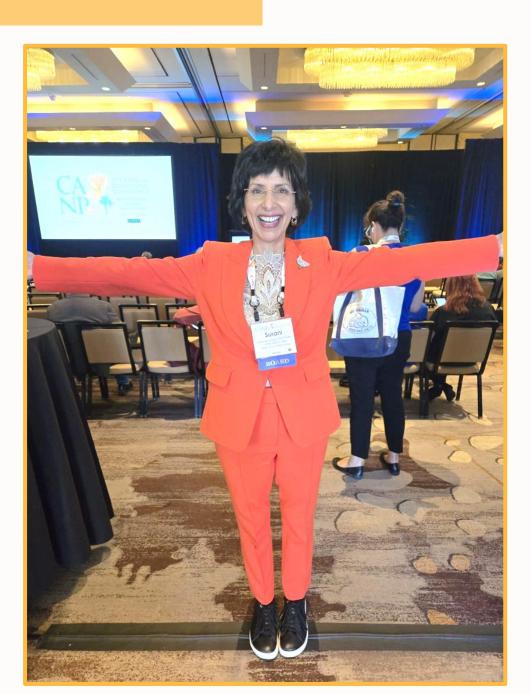
COACH	MENTOR	SPONSOR
Provides guidance for your development, often focused on soft skills.	Informally or formally helps you navigate your career, providing guidance for choices and decisions.	Senior leader or other person who uses strong influence to help you obtain high-visibility assignments, promotions, or jobs.
Who Drives the Relationship? You and your coach.	Who Drives the Relationship? You drive the relationship.	Who Drives the Relationship? Sponsor drives relationship in many settings.

# **Strategies to Support APC Leaders**

- Model reflective practice
- Create stretch opportunities
- Provide regular feedback
- Sponsor, don't just mentor
- Encourage identity formation



- Reflection is essential.
- Experiences shape identity.
- You can cultivate leadership in yourself and others.



# THANKS!

suranihayrekwan.com



# APP Leadership in Action: A Diverse Perspective



**Moderator:**Mitchel Erickson, DNP, MS, BSN, BSc, ACNP-C



Panelists: Clair Kuriakose, MBA, PA-C



Kristy Wiese, MPP



Setting the standard for postgraduate training

### 10:30-11:15am

Poster Presentations and Coffee Break
Posters are displayed in Crystal Ballroom II

11:15am-12:00pm

**Regional Membership Meeting and Networking** 



Setting the standard for postgraduate training

## 12:00-1:00pm- Lunch and meet with Exhibitors Crystal Ballroom

### **ZUMBA**

1:00pm-3:15pm- Track One and Track Two Break-Out Sessions

**Track 1- New Programs- Capitol Peak B** 

**Track 2- Existing Programs-Capitol Peak A** 

### **Break-Out Sessions from 1:00-3:15pm**

#### Attendees choose **Track One** or **Track Two**

### **Track One- in Capitol Peak B**

### **Track Two-Capitol Peak A**

SESSION	TRACK ONE: New or Soon to be Implemented Programs	TRACK TWO: Existing Programs
Session 1 1:00-2:00 p.m.	Curriculum Development and Design Selecting Your Curriculum Content and their Modalities  Presenter: Natalie Raghu, DNP, FNP-C, BC-ADM, APRN-FPA, Medical Director of Advanced Practice Providers at Erie Family Health Center  Moderator: Kameren Owens, FNP-C, Medical Director at Alliance Medical Center	Accreditation A-Z: When and How to Approach Accreditation and Re-Accreditation  Presenters: Margaret Walsh, MS, FNP-BC, Program Director, NP Residency In Primary Care for the Underserved, Institute for Family Health; Stephanie Ngsee, MSN, RN, FNP-BC, Associate Program Director, NP Fellowship at AltaMed; Sandra Sanchez, M.A.Ed., Project Coordinator, Medical Education Department at AltaMed  Moderator: Shay Etheridge, MBA, Accreditation Program Manager, Consortium for Advanced Practice Providers
Session 2 2:15-3:15 p.m.	Making the Case: Selling Your Program Financially Presenter: Alan Wengrofsky, CPA, Chief Financial Officer at Community Healthcare Network  Moderator: Mitchel Erickson, DNP, MS, BSN, BSc, ACNP-C, UCSF Geriatric Age-Friendly ED Consultant, Acute Care Nurse Practitioner, Division of Geriatrics Clinical Professor at UCSF Department of Physiological Nursing	Managing the Struggling Learner  Presenters: Garrett Matlick, DNP, MPH, APRN, FNP-BC, PMHNP-BC, Clinical Program Director of Community Health Center, Inc.'s NP Residency Program; Sarah Freiberg, MSN, APRN, PMHNP-BC, Clinical Program Director of the PMHNP Program at Community Health Center, Inc.'s NP Residency Program  Moderator: Shannon Fitzgerald, MSN, ARNP, Consortium for Advanced Practice Providers Board Member, Consultant & Former Chief, Advanced Practice at Seattle Children's Hospital, Bainbridge Pediatrics



Setting the standard for postgraduate training

### **Welcome Back**



# Understanding Your Program's Budget, ROI and How to be Financially Sustainable Panel

Presenters: Cate Brady, MPAS, PA-C and John Ringhisen, PMHNP-BC, NPP

# Financing the Future

Budgeting & Return on Investment for APP Postgraduate Training Programs

Cate Brady
Assistant Professor, PA-C
Director of GI APP Fellowship
University of Colorado

John J. Ringhisen Adjunct Professor, PMHNP-BC Director Psychiatric NP Fellowship SUNY Upstate

### Disclosures

I have no financial disclosures

## Learning Objectives

- Identify key fixed and variable costs associated with launching and sustaining an APP postgraduate training program.
- 2. Describe common funding sources
- Interpret basic financial documents and metrics to support program planning and oversight.
- 4. Calculate and explain return on investment (ROI) for APP training programs
- 5. Evaluate strategies to improve financial sustainability
- 6. Develop a data-driven narrative to effectively communicate the financial value of APP postgraduate programs to key stakeholders.



## Financing the Future

Budgeting & Return on Investment (ROI)

## **Total Cost** Variable Cost **Fixed Cost** Units

# Fixed and Variable Costs

### **Fixed Cost**

Predictable, recurring expenses that remain relatively constant year to year, regardless of the number of fellows or program volume.

### **Variable Costs**

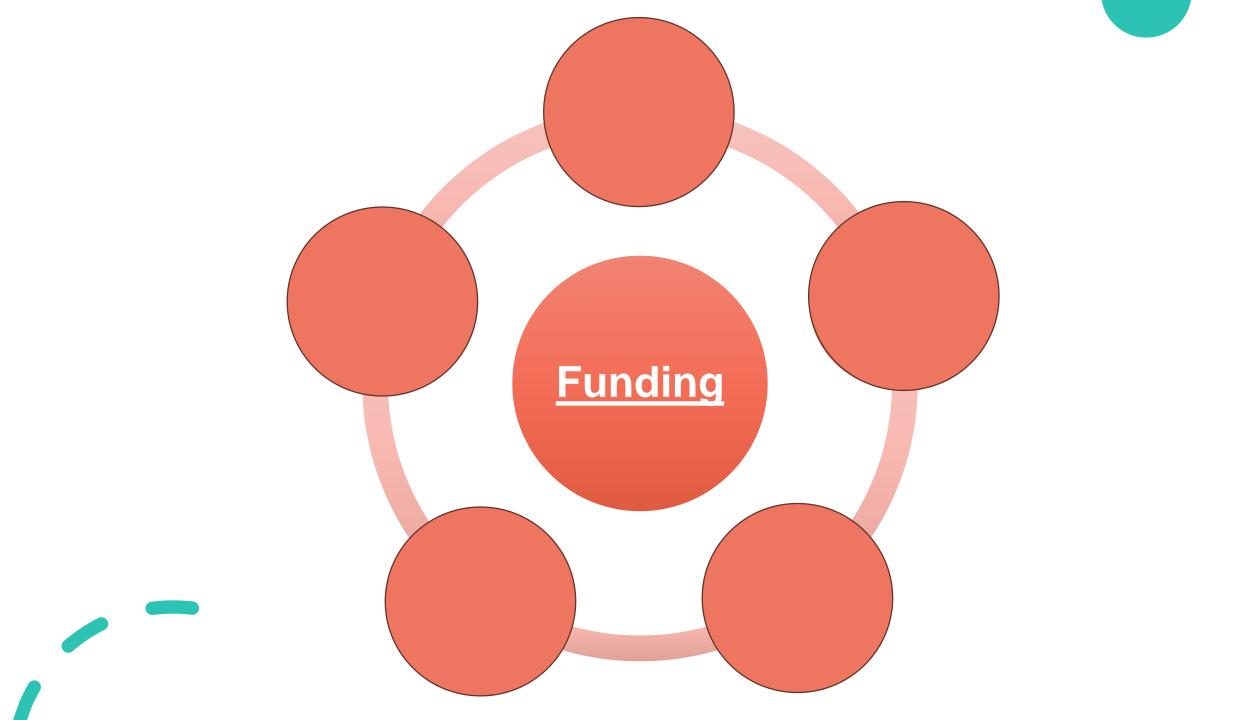
Expenses that fluctuate depending on the number of fellows, available resources, or program changes. These may shift annually.

# Postgraduate Fellowship Breakdown

Fixed Costs	Variable Costs		
Faculty FTE adjustments	Fellows' salary		
Administrative support	Supplies/materials		
Curriculum development	CME budgets subjected to change		
Educational platform licenses	Guest lectures?		
Facility overhead (if applicable)	Evaluation and assessment tools		

Funding, oh funding where art thou?







# Financial Challenge s







Justifying costs

Fluctuating enrollment





Competing priorities

Costs of job posting and clinical schedule adjustments

## Interpreting Key Documents





### Income statement

Revenue

**Expenses** 

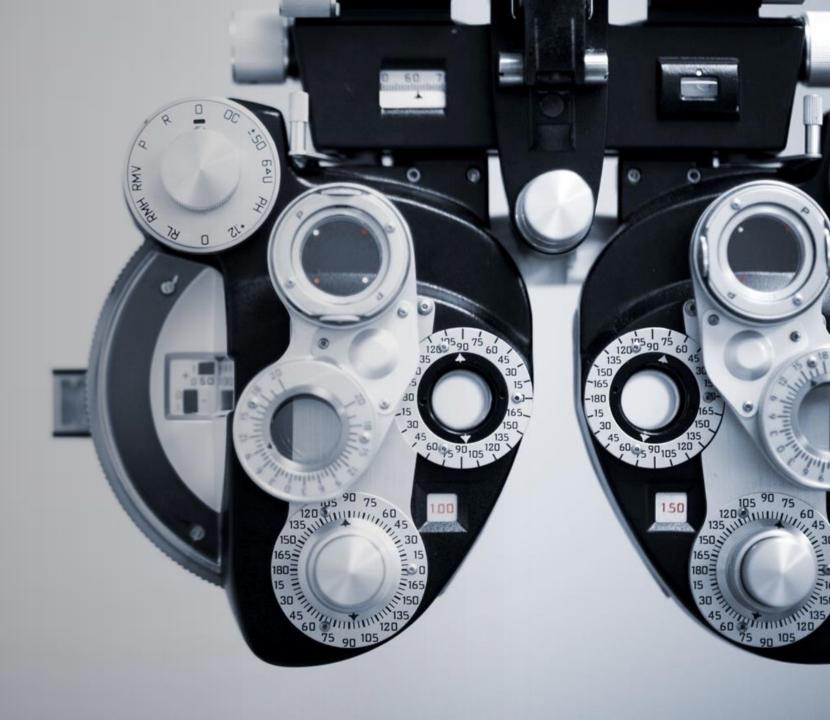
Net gain/loss over time

## Cost per learner analysis

Cost per Learner=Number of Fellows

Total Program Cost

# Optimize Operations



Efficiency at it's finest.

## Be Efficient. Optimize

#### Lean staffing model examples

You take on some HR responsibilities like interviews, job postings, networking

Use online didactics for education content instead of in person lectures

Find committed providers who are clinical educators

#### **Preceptors**

Set expectations

Give them dot phrases for attestations for fellows

Use scheduled send emails

Make evaluations short and sweet

#### **Use Techology Efficiently**

Implement LMS such as online education portals designed by subspecialties, MedHub online evaluations, share calendar invites on outlook

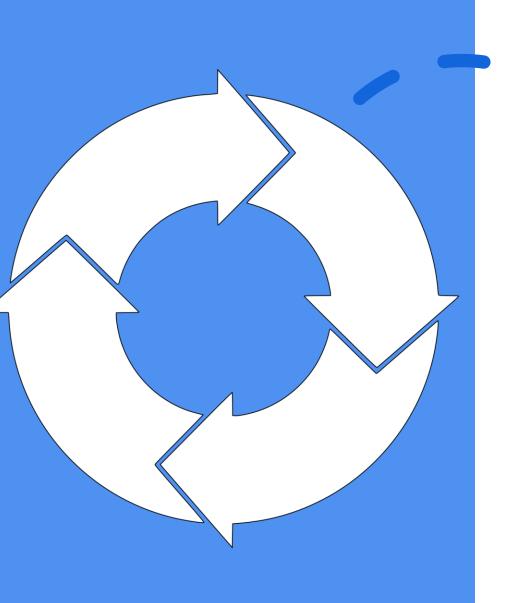
#### **Curriculum Sharing**

Don't reinvent the wheel
Look on MedEd portal or
Google Scholars for
published





- **Direct Costs**: Clearly and exclusively associated with running the fellowship.
- Indirect Costs: Shared or institutionally absorbed expenses not always budgeted directly (e.g., faculty time, marketing, insurance).





Input: Resources invested
Financials, Faculty availability,
Infrastructure, Time

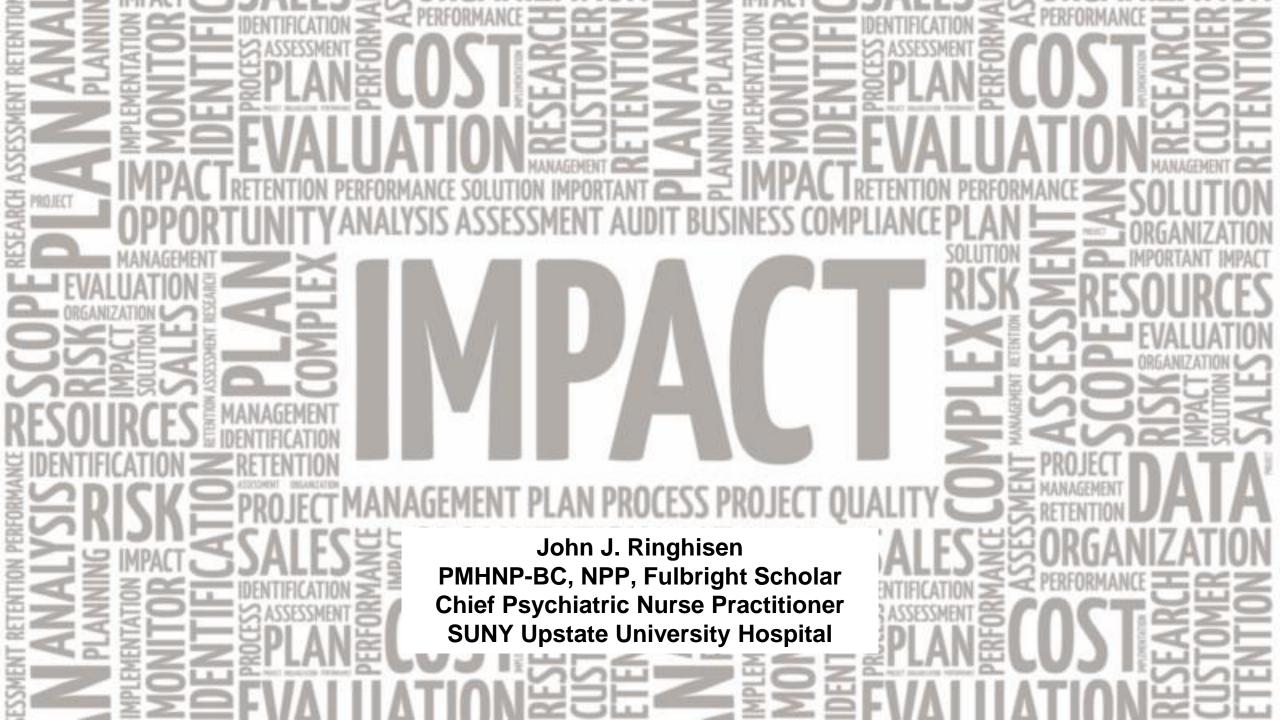


<u>Process:</u> Development & training Rotations, evaluations, didactics, mentorship



Output: Results or deliverables
Reduced turnover, competent
APPs, RVUs, increased access

Category	Amount	Туре	Notes
Operating Expenses		Direct	Day-to-day programmatic costs
Fellow Salary		Direct	Core direct expense
Fringe Benefits (42%)		Direct	Typically includes health, retirement, etc.
White Coat		Direct	Onboarding expense
ACG Membership		Direct	Professional development
Computer and IT Equipment		Direct	Hardware and software
CME Allowance		Direct	Continuing medical education stipend
Office Supplies		Direct	Printing, binders, basic supplies
Malpractice/Liability Insurance		Indirect	Covered institutionally, not a direct program expense
Marketing and Recruitment		Indirect	Institutional or departmental overhead
Program Director (20% FTE)		Indirect	Faculty time often categorized as indirect or shared



# HELLO! I am John Ringhisen PMHNP-BC, NPP

You can find me at ringhisj@upstate.edu



### Disclosures -

- I am a speaker for the American Professional Society of ADHD and Related Disorders (APSARD) for ADHD
- I am the Chair of the Medication Subcommittee for the US Based Guidelines for Adults with ADHD being developed by APSARD
- All relevant financial relationships have been mitigated.

# Building a Strong Business Case

- Clearly defined Return on Investment (ROI)
  - Lower turnover rates; therefore, less recruitment cost
  - More productive staff, i.e. 'cloning'
  - Improved Quality Initiatives
    - Patient satisfaction and HCAHPS scores
    - Increased awareness of ongoing initiatives
    - Knowing the System
- Benchmark Cost vs. Benefit
  - Capitalize on comparative data from existing systems
    - Vizient, Department of Defense and Veterans' Affairs, Regional Academic Centers

## Funding Strategies



### **Institutional Funding**

Educational and Workforce Development

- Graduate Medical Education (GME)
- APP Specific
- Alumni Foundations



### **Revenue Offsets**

Independently billing for services under their own license Minimize productivity overlap with preceptors



### **External Funding**

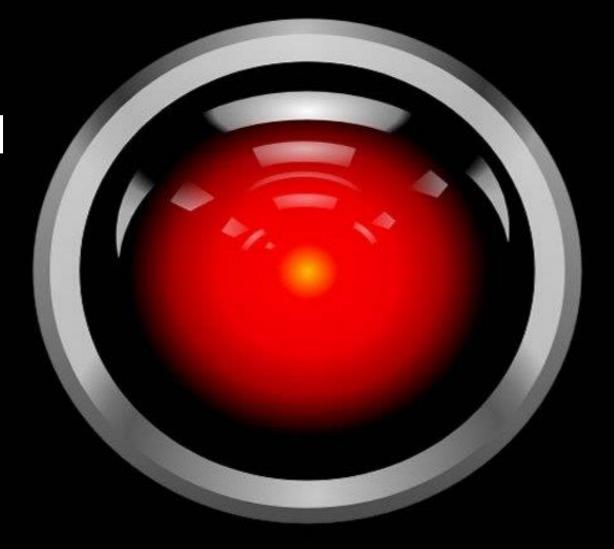
Grants\*

Public-Private partnerships with industry or similar services

Service Line Investment

# Optimize Operational Efficiency – Get LEAN

- Interdisciplinary teams with shared supportive resources
- Centralized training for preceptors
- Unified Curriculum
- Technology
  - Artificial Intelligence is here...like it or not.







# Demonstrate and Communicate Value

- Track Key Performance Indicators (KPIs)
  - Retention, Clinical Competency, Time to Full Caseload, Patient Outcomes
- Annual Impact Report
  - ROI supported by KPI proof is in the numbers
- Advocacy with Executives
  - Align program goals with organizational priorities
    - Representative Workforce, Workforce Resilience, Access to Services

# Build a Sustainable Workforce Pipeline

- Internal Recruiting
  - Who's training with you already?
  - Can you guarantee employment?
- Long-Term Commitment
  - Post-Residency service contract
- Strategic Expansion
  - Know when and where to grow





## Financial Sustainability KPIs

- Cost Per Resident total program cost / number of residents
- Post-Residency Retention % of grads who remain employed with your organization for 1+ years
- Time to Full Caseload/Productivity average time to reach full clinical productivity
- Billing Revenue independent revenue residents generate billing under their own credentials





# Workforce and Recruitment KPIs

- Applicant-to-position ratio how many apply: positions available, indicator of interest and reputation
- Graduate Placement Rate % who secure jobs, especially within your organization
- Diversity Metrics demographics representative of your patient population

## **Educational Quality KPIs**



Competency Achievement - % meeting or exceeding competency benchmarks in pre/post assessment



Preceptor Satisfaction – surveys on support, workload, training, program design, curriculum



Resident Satisfaction – curriculum, support, experiential feedback – would you recommend?

# Patient Care and Quality KPIs

- Patient Satisfaction Scores HCAHPS, compare to other residents and providers
- Clinical Error Rates track not only occurrence rates but outcomes, repetition, and correction plans
- Access to Care appointment wait times, % of MEDICAID among the caseload, throughput reports
- Prescribing Trends controls, incident reports, DEA and licensing agencies







## Current State of APP Postgraduate Training and Evaluation of the Healthcare Landscape

Margaret Flinter, PhD, APRN, FNP-C, FAAN, FAANP Sue Birch, MBA, BSN, RN



MORE THAN
WHAT WE DO.
IT'S WHO WE
DO IT FOR.

We are a first-of-our-kind system of affiliates brought together by a common goal:
To solve health inequity for the most underserved communities among us.
Through primary care, education and policy, we've already bridged the gap for over 5 million people.
And we're just getting started.



## MOSES/WEITZMAN Health System

Always groundbreaking. Always grounded.

#### Community Health Center, Inc.

A leading Federally Qualified Health Center based in Connecticut.

#### ConferMED

A national eConsult platform improving patient access to specialty care.

#### The Consortium for Advanced Practice Providers

A membership, education, advocacy, and accreditation organization for APP postgraduate training.

#### National Institute for Medical Assistant Advancement

An accredited educational institution that trains medical assistants for a career in team-based care environments.

#### The Weitzman Institute

A center for innovative research, education, and policy.

#### **Center for Key Populations**

A health program with international reach, focused on the most vulnerable among us.



### Health of US Primary Care: 2024 Scorecard No One Can See You Now

Webinar February 28, 2024





## **Opinion** | The shrinking number of primary-care physicians is reaching a tipping point

By Elisabeth Rosenthal September 5, 2023 at 8:34 a.m. EDT

## Primary care saves lives. Here's why it's failing Americans.









## "No One Can See You Now"

"Although the number of primary care physicians per capita is dropping, the number of NPs and PAs working in primary care is on the rise. As a result, the total number of primary care clinicians per capita is increasing, yet this clinician mix is evidently insufficient to meet demands. The patient population is growing, is aging, and has a higher chronic disease burden. Physicians tend to see more patients overall than NPs and PAs, and they also tend to see more complex patients on average. Therefore, while NPs and PAs are essential to the primary care team, they play different roles and have different skill sets than physicians, so they are not a one-to-one replacement when determining workforce sufficiency."

- The Health of US Primary Care: 2024 Scorecard Report No One Can See You Now: Five Reasons Why Access to Primary Care Is Getting Worse (and What Needs to Change)

## Back in the Beginning





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#### From New Nurse Practitioner to Primary Care Provider: Bridging the Transition through FQHC-Based Residency Training

Margaret Flinter, PhD, APRN, c-FNP

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Community Health Center, Inc. (CHCI), a multi-site, federally qualified, health center (FQHC) in Connecticut, implemented a one-year-residency program for new nurse practitioners (NPs) in 2007. This residency program is specifically designed for family nurse practitioners intending to practice as primary care providers in federally qualified November 28, 2011 DOI: 10.3912/OJIN.Vol17No01PPT04 https://doi.org/10.3912/OJIN.Vol17No01PPT04

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Citation: Flinter, M., (November 28, 2011) "From New Nurse Practitioner to Primary Care Provider: Bridging the Transition through FQHC-Based Residency Training" *OJIN: The Online Journal of Issues in Nursing* Vol. 17 No. 1.

#### Capitol Hill Gets Briefed on NPs in FQHCs

By Ellies T. O'Goody, Ph.D. 307, NY

The executive visuals into a working that we have given by the plant of the property of the plant of the plan

Minguist's organization is an enoughleor community benth consent, earling 70,800 portents in 360 locations access Community Tips PQEC is a model of a veraprolession, fully electrons, primary leakly care centure.

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Monato O'Reilly, APRIM, a greature of the insequent class of the Community Health
Center residency program, shares are experiences. Seated of the sable are
field Karother Hibbs, MSM, as incoming resident in the program, and Newards
Classroots, MD, other resident officer of the Community Health Center.

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## **Developing Standards for Accreditation**

- 2009: A group of leaders in developing programs came together as the National Nurse Practitioner Residency and Fellowship Training Consortium (NNPRFTC).
- We agreed to work together to share best practices and develop rigorous standards with an ultimate goal of developing an accreditation program to assure consistency, rigor and excellence.
- We first sought a partner organization for this but finding none, took it on ourselves to develop an Accreditation program.



## History and Milestones

- 2012: Veteran Affairs launched NP Residency program as a demonstration model and hospital/health systems adopted NP/PA programs
- 2015: Consortium officially launched accreditation pre-work with the Department of Education and became federally recognized as an accreditor of Postgraduate NP Residency and Fellowship programs in 2022
- 2018: HRSA-BHW announced 1st funding opportunity for NP postgraduate residency/fellowship programs
- 2024: Consortium received federal recognition for its expansion of scope to accredit joint NP/PA Postgraduate Training Programs
- What had started as an innovation model truly was now a national movement

## Section 5316 PPACA

- SEC. 5316. DEMONSTRATION GRANTS FOR FAMILY NURSE PRACTITIONERS TRAINING PROGRAMS.
- (a) Establishment of Program.—The Secretary of Health and Human Services (referred to in this section as the 'Secretary\*) shall establish a training demonstration program for family nurse practitioners (referred to in this section as the 'program') to employ and provide 1-year training for nurse practitioners who have graduated from a nurse practitioner program for careers as primary care providers in Federally qualified health (referred to m this section as 'FQHCs') and, nurse-managed health clinics
- (b) Purpose.—The purpose of the program is to enable each grant recipient to—
- (1) provide new nurse practitioners with clinical training to enable them to serve as primary care providers in FQHCs and NMHCs
- (2) to train new nurse practitioners to work under a model of primary care that is consistent with the principles set forth by the Institute of Medicine and the needs of vulnerable populations:
- (3) create a model of FQHC and NMHC training for nurse practitioners that may be replicated nationwide

"SEC. 5316. DEMONSTRATION GRANTS FOR PAMILY NURSE PRACTI-TIONER TRAINING PROGRAMS.

"(a) ESTABLISHMENT OF PROGRAM.—The Secretary of Health and Human Services (referred to in this section as the 'Secretary') shall establish a training demonstration program for family nurse practitioners (referred to in this section as the 'program') to employ and provide 1-year training for nurse practitioners who have graduated from a nurse practitioner program for careers as primary care providers in Federally qualified health centers (referred to in this section as 'FQHCs') and nurse-managed health clinics (referred to in this section as 'NMHCs'),

"(h) PURPOSE—The nursees of the program is to enable each

"(b) PURPOSE.—The purpose of the program is to enable each

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"(2) train new nurse practitioners to work under a model of primary care that is consistent with the principles set forth by the Institute of Medicine and the needs of vulnerable popu-

"(3) create a model of FQHC and NMHC training for nurse practitioners that may be replicated nationwide.

"(c) Grants.—The Secretary shall award 3-year grants to eligible entities that meet the requirements established by the Secretary, for the purpose of operating the nurse practitioner primary care programs described in subsection (a) in such entities.

"(d) ELIGIBLE ENTITIES.—To be eligible to receive a grant under this section on entity shall—

this section, an entity shall—

"(1)(A) be a FQHC as defined in section 1861(aa) of the Social Security Act (42 U.S.C. 1395x(aa)); or

"(B) be a nurse-managed health clinic, as defined in section 330A-1 of the Public Health Service Act (as added by section 5208 of this Act); and

"(2) submit to the Secretary an application at such time, in such manner, and containing such information as the Sec-

retary may require.

"(e) PRIORITY IN AWARDING GRANTS.—In awarding grants under this section, the Secretary shall give priority to eligible entities

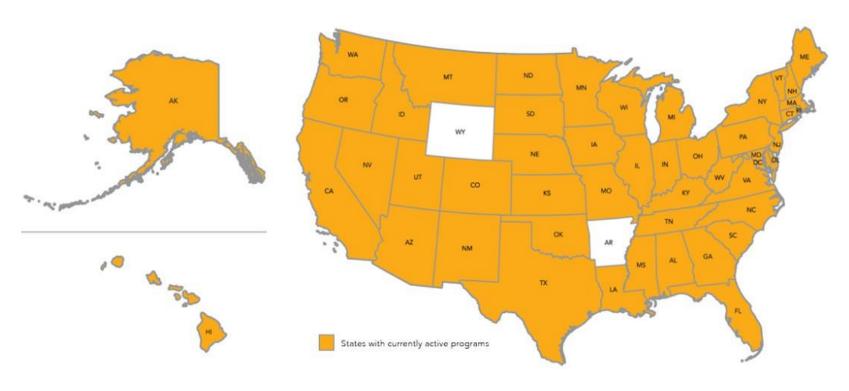
"(1) demonstrate sufficient infrastructure in size, scope, and capacity to undertake the requisite training of a minimum of 3 nurse practitioners per year, and to provide to each awardee 12 full months of full-time, paid employment and benefits consistent with the benefits offered to other full-time employees

of such entity;

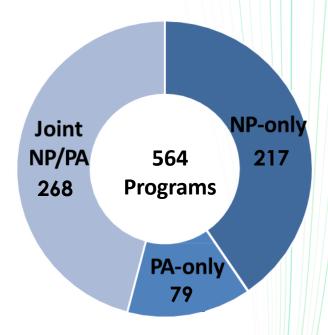
"(2) will assign not less than 1 staff nurse practitioner or physician to each of 4 precepted clinics;

"(3) will provide to each awardee specialty rotations, including specialty training in prenatal care and women's health, adult and child psychiatry, orthopedics, geriatrics, and at least 3 other high-volume, high-burden specialty areas;

## APP Postgraduate Training Programs Nationally







- 564 APP Postgraduate Training Programs
- 259 Primary Care APP Postgraduate Training Programs
- 120 APP Postgraduate Training Programs in FQHCs
- 108 Health Centers participated in HRSA's National Training and Technical Assistance Program (NTTAP)
   Postgraduate Residency Training Learning Collaborative



## Accreditation

- The <u>Consortium for Advanced Practice Providers (CAPP)</u> has accredited 45 APP training programs 11 of which are joint NP/PA Postgraduate Training Programs. There are 3 programs awaiting accreditation decisions, 19 programs in the pipeline working on their accreditation self-study and 33 programs in an "exploratory" phase considering accreditation
  - ➤ Total gradates in 2023-2024: 154 from 29 Programs
  - ➤ Total current trainees (2024-2025): 178
  - ➤ Average program completion rate across programs: 85%
  - ➤ Average retention rate in sponsoring organization: 82%
  - > Total number of graduates from program accredited by CAPP: 980

## Veteran Affairs (VA) Training

In 2024, there are now 99 NP Residency Training Programs within the VA:

49: Primary Care NP Residency Programs

43: Psychiatric Mental Health NP Residency Programs

7: Geriatric/Extended
Care NP Residency
Programs





#### HEALTH PROFESSIONS TRAINEES' SATISFACTION SURVEY: ACADEMIC YEAR 2021-2022

91% of HPTs were satisfied or very satisfied with their VA training experience. Before their VA training experience, 50% of HPTs indicated they were interested in working for VA; after their VA training experience, 69% indicated they were interested in working for VA.

#### HIGHLIGHTS OF ACADEMIC YEAR 2021-2022

- VA established eight new Geriatric and Extended Care Nurse Practitioner Residency programs to help address the nursing shortage and meet the demands of the aging Veteran population. VA has 116 nurse residency programs, including 48 Post-Baccalaureate Registered Nurse Residency programs and 68 Nurse Practitioner Residency programs (34 Primary Care, 26 Mental Health and 8 Geriatric and Extended Care) with over 600 nursing HPT positions.
- Since 2013, VA's Mental Health Education Expansion initiative added more than 780 funded training slots across 10 disciplines, including Psychology, Marriage and Family Therapy, Professional Mental Health Counseling, Nursing, and Psychiatry.
- VA has expanded affiliations to Minority Serving Institutions with HPE programs, including 62% of Asian American, Native American, and Pacific Islander Serving Institutions, 57% of Historically Black Colleges and Universities, 34% of Hispanic Serving Institutions, and 20% of Predominantly Black Institutions.
- 72% of VA physicians, 30% of nursing staff, 41% of other clinical staff, and 18% of VHA administrative staff teach or supervise HPTs at VA.

#### ABOUT THE OFFICE OF ACADEMIC AFFILIATIONS.

As one of four statutory missions and as authorized in Title 38 Section 7302, VA assists the Nation in training health professionals in over 60 professions. Health professions education is conducted in partnership with U.S. academic institutions in accordance with VA's 1946 Policy Memorandum No. 2. Overseen by the Office of Academic Affiliations (OAA), these training programs make the VA the largest platform for health professions education in the country and the second largest funder of graduate medical education in the United States. To learn more about OAA, visit www.va.gov/oaa/.

There are also 13 PA
Residency Training
Programs within the VA:

4: Primary Care PA Residency Programs

4: Mental Health PA Residency Programs

4: Emergency Medicine PA Residency Program

1: Geriatric Medicine PA Residency Program



## Federal Funding

- Health Resources and Services Administration (HRSA) ANE-NPR: In June 2019, HRSA awarded 36 grants to entities in 24 states. (8 in track one and 28 in track two) The grant ended on June 30, 2023.
- HRSA ANE-NPRIP: In September 2020, awarded 11 grants. FROM: 09/01/2020 THROUGH: 08/31/2023
- HRSA ANE-NPRF: In June 2023-June 30, 2027, Advanced Nursing Education Nurse Practitioner Residency and Fellowship (ANE-NPRF) Program awarded 45 grants.



## Summary of where we are now

- The Postgraduate NP and PA residency and fellowship movement continues to grow and expand in systems of care such as FQHCs, Veteran Affairs, health systems, and hospitals. Public funding is limited and organizations invest directly in programs.
- Federal funding through BHW has been instrumental to the growth of NP residencies and fellowships in FQHCs and safety net settings and warrants our support but needs to be expanded and sustained.
- Healthcare organizations continue to make major direct investment in postgraduate training for NPs and PAs because it is in their strategic best interest as part of the workforce strategy.





The Honorable Susan Collins Chair Senate Committee on Appropriations S-128 The Capitol Washington, D.C. 20510

The Honorable Tom Cole Chairman House Committee on Appropriations H-307 The Capitol Washington, D.C. 20515 The Honorable Patty Murray Vice Chair Senate Committee on Appropriations S-146A The Capitol Washington, D.C. 20510

The Honorable Rosa DeLauro Ranking Member House Committee on Appropriations 1036 Longworth House Office Building Washington, D.C. 20515

Dear Chair Collins, Vice Chair Murray, Chairman Cole, and Ranking Member DeLauro:

We are writing to request that FY 2026 funding be appropriated in the amount of \$40 million to continue to establish and expand eligible postgraduate Nurse Practitioner Residency and Fellowship Training Programs nationwide. Since FY 2019, these programs have been supported by both Advanced Nursing Education funds awarded by HRSA's Bureau of Health Workforce, and by additional direct appropriations provided annually by both the Senate and the House Appropriations Committees. Postgraduate NP Residency and Fellowship Training Programs are now recognized as making a proven and significant contribution to addressing the critical primary care provider shortage in this country, particularly in underserved communities and populations. We must maintain this funding.

The purpose of this funding is to continue to implement what has been demonstrated to be a successful model of postgraduate NP training in health safety-net settings nationwide with a preference for Federally-Qualified Health Centers (FQHCs). The goal is to establish, maintain and expand community-based postgraduate NP Residency and Fellowship Training Programs that are accredited, or in the accreditation process, for postgraduate NPs in primary care, including primary care-based psychiatric/mental health NPs. Education and training specialties supported by the program today include family, adult/gerontology, pediatric, women's health NPs, certified nurse midwives, and psychiatric/mental health NPs, with family NPs who are prepared to care for individuals across their life spans constituting the largest group.

Created by a single FQHC in 2007, which recognized the need for and benefit of such training, the original postgraduate NP Residency Training Program has evolved to become a highly respected, successful model capable of replication nationwide. There are now programs in 48 states. The model has been widely adopted not only by community health centers/ FQHCs, but also by the U.S. Department of Veterans Affairs, hospitals, large health care systems, and in specialty settings. While the focus of the program has always been primary care, the model has also been successfully adopted to provide postgraduate training of both nurse practitioners and physician associates (PAs) in acute care and specialty practices. Thus, today there are more than 560 postgraduate training programs for new NPs and PAs. However, primary care (which is the focus of this federal funding) continues to lead the way with 271 dedicated programs, of which 135 are located in FQHCs. One of the greatest recognized benefits of

<sup>&</sup>lt;sup>1</sup> 42 U.S.C § 296j (Section 811 of the Public Health Service Act).



#### From Kathleen Hatfield:

"It seems impossible to state with certainty where HRSA's funding will land for this Fiscal Year 2025 - which ends 9/30/25 - but here is a summary that you can attribute to Representative DeLauro's Labor-HHS Appropriations Subcommittee Staff:

 "It is difficult to know what HHS is going to do in FY 2025—they have not been forthcoming about HRSA's spending plans.

In March, Congress passed the full-year Continuing Resolution (CR) for FY 2025, which included the same level of funding for HRSA programs in FY 2025 as had been appropriated in FY 2024. In other words, there is nothing to prevent HRSA from maintaining funding for programs in FY 2025—in fact, our position is that HRSA is legally required to maintain funding for programs in FY 2025 at the same levels as FY 2024. That was exactly the point of enacting a full-year CR.

But as you've probably seen in media reports, the Trump Administration believes it has the authority to impound funds that were approved by Congress. (Based on Supreme Court rulings, it is clear the Administration does not have the legal authority to impound funds.) Altogether, I do not know whether the Administration will continue to award funds in FY 2025 for this program, but it is our strong view that the FY 2025 full-year CR requires HRSA to continue funding this program at the FY 2024 level."



#### (continued)

"When I spoke with someone who handles the ANE account over there, that person said they had been told not to opine on whether or what ANE grant funding would be issued; he said it depends on whether appropriated funds are available. He could not tell me if any such funds are currently available under the FY 23 ANE-NFRP RFP that awarded the 4-year grants for the period that runs from August 1, 2023, through July 31, 2027 (4 years). Normally, they would be funded at the same level they were last year under the current CR.

"I know, though, that the appropriators always believe that they control the purse strings; not the President. So they are currently drafting the FY 2026 appropriations bills, which may not be enacted until late this calendar year or early next calendar year but will technically run from October 1, 2025, to September 30, 2026. Despite the President's proposed budget for FY 26 eliminating Title VIII, including ANE and our program, that is merely his suggestion. The Senate to date shows no indication it intends to eliminate this funding, and that was hinted at by staff of the Senate Labor HHS Chair. "







## Questions?

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